

Message Text

LIMITED OFFICIAL USE

PAGE 01 DAMASC 00019 031203Z

13

ACTION AGR-08

INFO OCT-01 NEA-09 ISO-00 EB-07 COME-00 L-02 CIAE-00

INR-07 NSAE-00 RSC-01 /035 W
----- 050674

R 031139Z JAN 75

FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC 2291

INFO AMEMBASSY BEIRUT

LIMITED OFFICIAL USE DAMASCUS 0019

EO 11652: N/A

TAGS: BEXP, BAGR, ST

SUBJECT: SYRIAN SOYBEAN TENDER WITH INTERNATIONAL PROTEIN CORP
(IPC)

REF: STATE 282518

1. REGRET DELAY REPLYING REFTEL, BUT LOCAL HOLIDAYS PUT KNOWLEDGEABLE GOVERNMENT CONTACTS AND DAMMOUS, IPC/BEIRUT, OUT OF CONTACT. FIRST A SHORT NOTE OF CAUTION ON OUR EXCHANGE OF MESSAGES SENT IN ATTEMPTS TO ASSIST IPC WIN THIS IMPORTANT CONTRACT: WE DO NOT EXPECT TO NEGOTIATE ON IPC'S BEHALF AND DOUBT IPC WOULD WANT US IN SUCH POSITION. WE HAVE MADE SEVERAL REPRESENTATIONS ON BEHALF OF IPC AS TO ITS REPUTATION AND RELIABILITY AND WE HAVE ATTEMPTED TO EASE COMMUNICATIONS BETWEEN TWO PARTIES FOR THIS FIRST LARGE COMMERCIAL COMMODITY CONTRACT BETWEEN SYRIAN GOVERNMENT AND US FIRM.

2. WITH THIS IN MIND, AND IN RESPONSE TO ACTION REQUESTED PARA 4 REFTEL, WE HAVE PUSHED SEVERAL TIMES FOR IPC REPRESENTATIVES DAMMOUS AND MOUSTAFA KHALAF IN DAMASCUS TO KEEP IPC/NEW YORK FULLY INFORMED OF L/C AND CONTRACT DETAILS AND RESPONSES FROM SYRIAN GOVERNMENT BUYER. NEA/ARN OR AGRICULTURE SHOULD THEREFORE INFORM PETROU OF IPC THAT LENGTHY L/C FORM OF COMMERCIAL BANK OF SYRIA, NO. 35941/74 OF DECEMBER 22, COPY OF WHICH WE HAVE, WAS AIRMAILED TO CHASE MANHATTAN ON
LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 DAMASC 00019 031203Z

DEC 22 BY TAFRAN AND TEXT DICTATED TO SECRETARY OF GREGORY

HOLT OF IPC BY SYRIAN MINISTRY OF AGRICULTURE'S BEST
ENGLISH SPEAKER JABRI ATA ON DEC 31 AT 1600 LOCAL, ACCORDING
TO ATA (WHO, BY THE WAY, SAT IN ON ALL OF SECRETARY BUTZ'
MEETINGS IN DAMASCUS WITH SYRIAN OFFICIALS).

3. RE EXTENSION OF L/C, BOTH TAFRAN OF FEEDS AND FODDER DEPT,
MIN AGRICULTURE AND KHALAF INFORM US 3/22/75 CHOSEN
SINCE IT THREE MONTHS FROM OPENING OF L/C AND CONTRACT SIGNED
WITH IPC (WHICH WE HAVE NOT SEEN) CALLS FOR SHIPMENT FROM US
OF SECOND 5,000 TONS BAGGED BY MARCH 31. THEREFORE, WE SOME-
WHAT PUZZLED BY IP CSTATEMENT, PARA 3 REFTTEL, THAT DELIVERY
RPT DELIVERY RATHER THAN SHIPMENT CANNOT BE COMPLETED BY
MARCH 22 AND IPC REQUEST FOR EXTENSION OF L/C AT A MINI-
MUM UNTIL MAY 15.

4. MOUSTAFA KHALAF, WHO HANDLING IPC MATTERS IN DAMASCUS,
ASSURES US THAT ALL IPC HAS TO DO IS ASK HIM FOR EXTENSION
TO, SAY, APRIL 15 OR 20, AND KHALAF CAN OBTAIN IT. THIS
EXTENSION SHOULD THEREFORE MEET IPC CONCERNS SINCE CONTRACT
CALLS FOR SHIPMENT BY MARCH 31, ACCORDING TO KHALAF.

5. KHALAF HAS ALSO PROVIDED US WITH COPY OF DEC 29
CABLE FROM TAFRAN TO IPC WHICH IN PART STATES "WE ARE
ADHERED TO CONTRACT TO PAY WITHOUT FAIL DEMURRAGE ON PRESENTATION
LIST OF FACTS AND FINAL TIMESHEETS. WE ARE ALSO RESPONSIBLE
FOR FORCE MAJEURS ACCORDING TO CONTRACT CONDITIONS SIGNED WITH
YOUR REPRESENTATIVE." WE ASSUME TAFRAN'S CABLE MEETS PETROU'S
CONCERNS EXPRESSED IN HIS RECENT CABLE TO TAFRAN RE DEMURRAGE
EXPENSES.
MURPHY

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CONTRACTS, SOYBEANS
Control Number: n/a
Copy: SINGLE
Draft Date: 03 JAN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975DAMASC00019
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750003-0415
From: DAMASCUS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750180/aaaacsmn.tel
Line Count: 91
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION AGR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 STATE 282518
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 13 AUG 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 AUG 2003 by izenbei0>; APPROVED <04 SEP 2003 by MorefiRH>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: SYRIAN SOYBEAN TENDER WITH INTERNATIONAL PROTEIN CORP (IPC)
TAGS: BEXP, EAGR, ST, INTERNATIONAL PROTEIN CORP
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006